

# BHANU PV SOLAR PVT. LTD. COMPANY PROFILE



## Project at Glance

<b>Name of the Unit</b>	:	M/S. Bhanu PV Solar Private Limited
<b>Constitution</b>	:	Private Limited Company
<b>Registered Office</b>	:	Survey No. 398P, First Floor, Near Ram Hospital, Mahadev Electricals, Lal Pull, Gondal-360311
<b>Warehouse Address</b>	:	Survey No. 398P, Near Ram Hospital, Mahadev Electricals, Lal Pull, Gondal-360311
<b>Date of Incorporation</b>	:	13 <sup>th</sup> June, 2023
<b>Name of Directors</b>	:	1. Mr. Vimal Vinodbhai Raiyani 2. Mr. Rohit Anilkumar Raiyani 3. Mr. Pritesh Chandubhai Gondaliya
<b>Type of Industry</b>	:	Service Industry
<b>Nature of Activity</b>	:	Engineering, Procurement and Construction (EPC) Service Contractor for Solar Power Projects

## Government Registration

Registrations		
<b>CIN No.</b>	:	U43222GJ2023PTC142124s
<b>PAN</b>	:	AALCB7086K
<b>GST Registration Certificate</b>	:	24AALCB7086K1Z7
<b>Udyam Registration Certificate</b>	:	UDYAM-GJ-20-0143896

## Brief about the company

- We, Bhanu PV Solar Pvt. Ltd. is an Indian company which work to uplift the world environment for a better future. Renewable energy being the future of the world and solar being one of the most potential renewable energies, we target to reach every part of the world to secure the environment and make energy part of the world to secure the environment and make energy available to all for a long period.

### 01. Procurement & Purchasing

We are able to negotiate & supply all bankable technology of key providers, including major products & services suitable to the project at the best terms possible.

### 02. Engineering

We install solar plants with optimum PV output committed to achieve the most affordable electricity in any region of the globe.

### 03. Project Management

From A-Z we plan the entire process taking care of every details to guarantee project completion to highest standard.

### 04. Construction

We install, manage & Supervise each & every site to ensure quality, safety & cost competitiveness in accordance with the regulations & standardizations

### 05. Commissioning

We support the commissioning of the plant to ensure that each solar PV plant operates as designed & performs as expected.

- Group Companies being 10 Years old and having more than a decade of experience in EPC of solar power plant.
- Having the best experienced team for designing and engineering makes us most reliable in terms of our product and services that we provide.

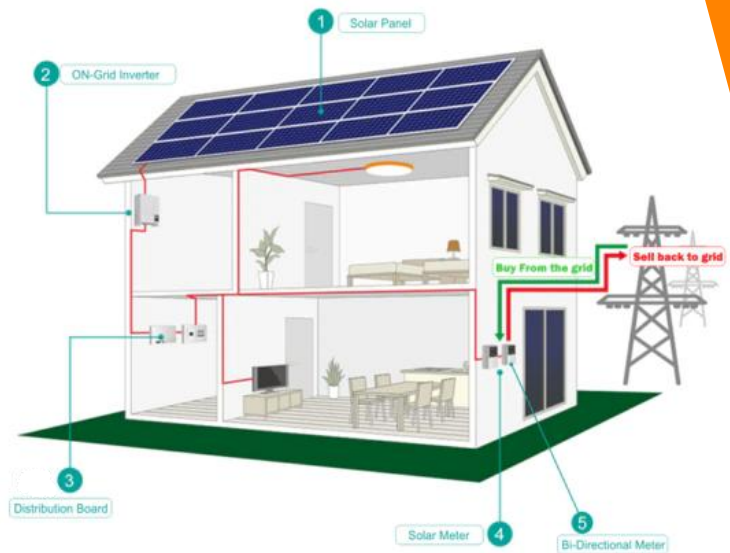
- M/s. Bhanu PV Solar Private Limited established as on 19<sup>th</sup> July, 2023, with the objective of converting energy source to renewable energy as an EPC Contractor having Registered office situated at Survey No. 398P, First Floor, Near Ram Hospital, Mahadev Electricals, Lal Pull, Gondal-360311.
- The idea of forming Bhanu PV Solar emerged from the shared vision and combined expertise of its founders: Mr. Priteshbhai Gondaliya, Mr. Vimalbhai Raiyani, and Mr. Rohitbhai Raiyani. Each of them brought a unique perspective to the renewable energy sector, shaped by years of hands-on experience and a passion for innovation in this aggressive solar market.
- **Mr. Priteshbhai Gondaliya,**  
**Civil Engineer | 8+ Years of Solar EPC Expertise.**  
Priteshbhai Gondaliya has extensive expertise in managing large-scale solar EPC projects and client relationships. His leadership in sales and project execution has contributed to securing a significant share of solar installations in the region. At Bhanu PV Solar, he oversees strategic planning, ensuring seamless project delivery.
- **Mr. Vimalbhai Raiyani,**  
**Mechanical Engineer | 8+ Years of Solar Industry Experience**  
Vimalbhai Raiyani has a proven track record in solar project marketing and business development. He has successfully led marketing strategies for multiple regions, driving growth and establishing a strong client base. At Bhanu PV Solar, he continues to expand market presence with a focus on customer success and innovation.
- In India, there are approx. 11000 EPC Players; Bhanu PV Solar is a leading provider of comprehensive solar solutions in Gujarat, specializing in Engineering, Procurement & Construction (EPC) Service for solar power projects.
- Company is recognized as India's top-ranked EPC service provider by the Ministry of New and Renewable Energy (MNRE) & excels in delivering end-to-end solutions. Mainly company is involved in installation of solar modules of Adani Power, Tata Power, Waaree Energies, etc. Its comprehensive, end-to-end solar solutions ensure that clients receive world-class service at every stage.

- The company undertakes both **Rooftop** and **Ground Mount** projects in the industry, showcasing versatility and technical excellence. Additionally, the company is **empaneled under MNRE's National Portal** for the **Rooftop Solar Program** and is registered with the **Gujarat Energy Development Agency (GEDA)**, further solidifying its leadership in the renewable energy sector.
- Currently, the company has established a strong presence across the Saurashtra region, covering key locations such as Rajkot, Gondal, Amreli, Junagadh, and Jamnagar & Kutchh location. Company has started working in Telangana state.



## What We do?

- Site analyses & technical feasibility study.
- Project Investment, Payback & IRR analysis.
- Techno-commercial proposal.
- Project Planning, Controlling & Management.
- Engineering, Procurement & Construction.
- Technical & Documentation support for approval & permission from Government.

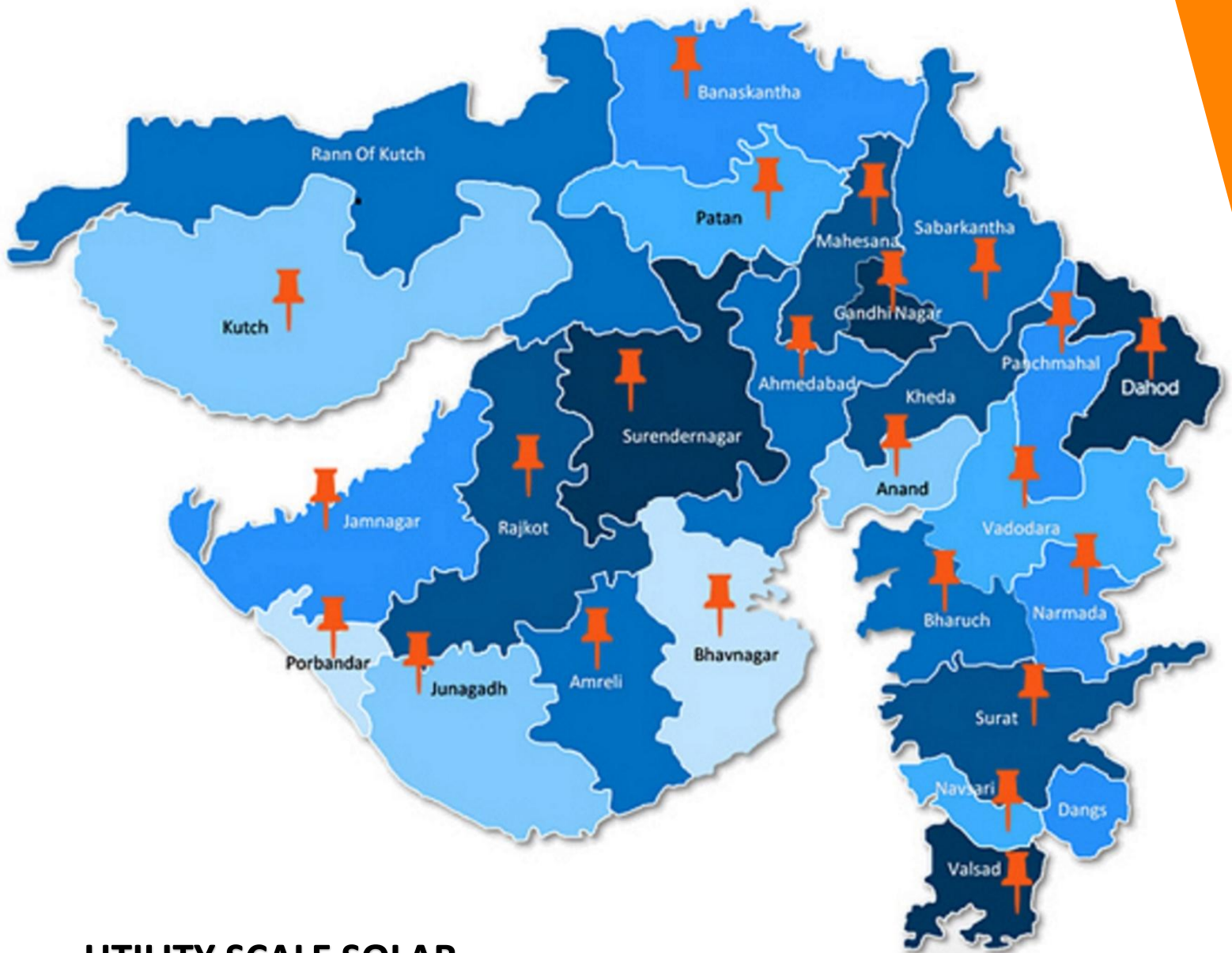


## Residential Solar Roof Top



- Residents today are looking for options to go beyond the constant stress of high electricity costs. Many of them are being proactive about their choices & installing our residential solar roof-top solutions. It is a win-win for them- on one hand, it gives them freedom from a provider & on the other, the investment practically pays for itself with installation amount being recovered within two to three years. In addition, government subsidies are one of the most convincing factors.

# Work in Gujarat



## UTILITY SCALE SOLAR PROJECTS IN GUJARAT

**20 MW**

Industrial Solar  
Roof-tops

**21000**

Domestic  
Projects

**5000**

Government  
Projects

**1000**

E-Bike our  
future product.

# Work in India

# INDIA



## Vision

Our vision is to provide the world-class renewable energy solutions, service, technology and contribute to the sustainability of our planet.

Established with the aim of green technology development, we have consistently grown since our inception. As a renowned solar manufacturer in Gujarat, India, we aim to adopt leading technology and innovation to deliver the most advanced solar solutions with the best performance helpful in protecting the environment.

To serve, educate & empower the community through innovation.

To be a global leader in advanced engineered solar solutions



## Team Work

Teamwork is the ability to work together toward a common vision. The ability to direct individual accomplishments toward organizational objectives. It is the fuel that allows common people to attain uncommon results.

Alone we can do so little, together we can do so much.



# Business Information



Global presence of Bhanu PV Solar with Premium Quality, Timely delivery, Cost effectiveness & Customer satisfaction, we now became recognized supplier in India & as well as in other parts of the world & growing at a very faster pace to meet the goal of our organization.



## State Nodal Agency

1. Free Assessment
2. Customer Registration & Approval
3. Net Meter Agreement with DISCOM



## Electricity Distribution Company (DISCOM)

1. Feasibility Check
2. Principal Consent for Grid connectivity
3. Net meter Issue & Installation.



## Chief Electrical Inspector (CEI)

1. Approval of System Drawings
2. Issue of energizing certificate



## Net Meter

1. Solar Plant Installation
2. Solar Plant Commissioning
3. Co-ordination amongst state nodal agency, DISCOM & CEI.

# Business Milestone

## ROOF-TOP PROJECTS

- Company has achieved a remarkable milestone, successfully completing (as per MNRE):
- Over 20MW -1000 + Industries rooftop project executed & more under execution
- Industries rooftop system in the ranging from 5 KW to multiple KW
- Solar EPC projects with power producers.

## RESIDENTIAL PROJECTS

- Over 30 MW -10000 + Residential rooftop projects executed & more under execution
- Residential rooftop system in the ranging from 1 Kw to multiple KW
- Over 12,000 residential solar installation contracts

## GOVERNMENT

- Over 5MW – 2000+ of rooftop projects executed & more under execution

**In the Saurashtra region, we hold the top position in the industry for the installation of the highest number of solar panels for rooftop projects.**

- **Leading Contributor to PGVCL:** Maximum number of projects completed with PGVCL, also awarded with certification for achieving the highest installation in PGVCL.
- **Certification for Adani Module Usage:** Recognized with the title "Most Valuable Solar Ambassador" for using the highest number of Adani solar modules in the current financial year (CFY).
- **Certification for Renewsys Module Usage:** Recognized with the title "Most Valuable Solar client" for using the highest number of Renewsys solar modules in the current financial year (CFY).
- **Certification for Vikram Module Usage:** Recognized with the title "Most Valuable Solar Client" for using the highest number of Vikram solar modules in the current financial year (CFY).

## Industrial Solar Roof Top

➤ 'Optimum utilisation of resources' is the one mantra the industrial world thrives on, no matter the size of the business. Our industrial solar solutions can help you maximise electricity in the most efficient way possible. What's more, you will be able to utilise a resource few other pay heed to- rooftops. In addition to our product expertise, we would also assist you in setting up the solar roof top with:

- Feasibility Study & report
- Technological & Commercial Support
- Project Report
- Assistance in documentation & approvals
- Complete erection of solar plant
- Regular feedback for revenue maximization



## Contribution to Government Initiatives:

- Company is proud to be associated with the government's ambitious KUSUM Yojna initiatives:
  - Surya Ghar: Muft Bijli Yojana: For Residence
  - Pradhan Mantri Suryodaya Yojana: For Industry Sector
  - PM Surya Ghar: Muft Bijli Yojana National Portal: For Residence

Additionally, they assist their clients in availing subsidies; ensuring renewable energy solutions are accessible and affordable to all.

## Top Management

### 1. The Details of the Directors enumerated as under:

a) **Mr. Vimal Vinodbhai Raiyani:**

- Vimalbhai V. Raiyani, aged 32 years, is residing at behind Railway Station, Jani Vadi, Gondal, Dist.: Rajkot – 360311.
- Vimal Raiyani acquired invaluable knowledge and expertise, laying the foundation for his future ventures.
- With experience of 8 years, Mr. Vimal Raiyani possesses a unique blend of technical and managerial expertise, enabling him to drive business growth and excellence.
- Currently, Mr. Vimal spearheads the marketing department at Bhanu PV Solar Pvt Ltd, leveraging his technical and business acumen to drive growth and expansion.

### Personal Information

<b>Name</b>	Mr. Vimalbhai Vinodbhai Raiyani
<b>PAN No.</b>	DGLPR3629N
<b>DOB</b>	15/10/1992
<b>Educational Qualifications</b>	Mechanical Engineer
<b>Experience</b>	8 Years

b) **Mr. Pritesh Chandubhai Gondaliya:**

- Priteshbhai C. Gondaliya, aged 27 years, is residing at Shivrajgad Dist.: Rajkot, Gujarat - 360001.
- In his current role at Bhanu PV Solar Pvt. Ltd., Mr. Pritesh Gondaliya successfully oversees marketing and sales operations, leveraging his skills to drive business growth.
- His expertise and skills continue to drive business growth, strengthening his position as a leader in the solar power project business.

**Personal Information**

<b>Name</b>	Priteshbhai Chandubhai Gondaliya
<b>PAN</b>	BTTPG0417Q
<b>DOB</b>	21/12/1997
<b>Educational Qualifications</b>	Civil Engineer
<b>Experience</b>	8 Years

c) **Mr. Rohit Anilkumar Raiyani:**

- Rohitbhai A. Raiyani, aged 29 years, is residing at behind Railway Station, Jani Vadi, Gondal, Dist.: Rajkot – 360311.
- He is Proprietor of M/s. Raj Enterprise, a Proprietorship firm involved in providing service of Solar EPC for residentials, commercial and industrial.
- With valuable experience in providing EPC services for solar projects, he has played a pivotal role in driving the firm's growth.
- Currently, Mr. Rohit Raiyani is an integral part of Bhanu PV Solar Pvt. Ltd., where he plays a key role in the dispatch, logistic and execution division and overseeing project implementation and ensuring seamless operations.

**Bio-Data**

<b>Name</b>	Mr. Rohitbhai Anilkumar Raiyani
<b>PAN No.</b>	BWWPR2409H
<b>DOB</b>	05/08/1995
<b>Educational qualifications</b>	MBA
<b>Experience</b>	8 Years

## About Services

### EPC Service includes:

Comprehensive EPC service for power plants begins with a thorough feasibility study, encompassing:

- Site evaluation and assessment
- Resource evaluation
- Designing the solar system, including layout, electrical connections, and structural integrity
- Technology selection and recommendation
- Procuring high-quality solar panels, inverters, and other system components.
- Preliminary financial modeling and cost-benefit analysis.

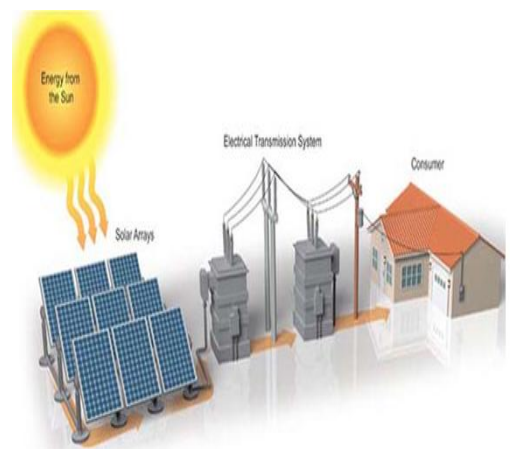
Company provides EPC service for two types of Technologies PV Technology and Thermal Technology.

### ➤ PV Technology

Photovoltaic Technology harnessing sunlight and converting it into electrical energy using photovoltaic cells. Photons from sunlight hit the photovoltaic cells, exciting electrons and generating an electrical current.

#### 1. Captive Solar Power Plant (Commercial & Industrial)

A captive power plant is a self-contained power generation facility specifically designed to meet the electricity requirements of a particular entity, such as an industrial complex, commercial establishment, or institution. The generated power, sourced from renewable energy sources, can be utilized for various purposes, like hospitals, hostels, trust buildings, and government PSU.



## 2. Mega Watt Projects & Services



A megawatt (MW) solar power plant is a solar power station that can generate a large amount of energy over several acres of land.

MW-scale solar power projects are distinguished by:

- Precise design and planning
- Efficient supply chain management
- Timely execution with uncompromising quality and safety standards

## 3. Domestic Power Plant

A domestic solar power plant is a facility that converts sunlight into electricity for domestic use. Solar power plants can be installed on residential rooftops and use for self-consumption of all home utilities and electrical appliances.

## 4. Solar Power Back-up System

A solar power backup system uses solar panels to generate electricity and batteries to store energy, providing a reliable power source in the event of a grid outage or periods of low sunlight

Without any grid connectivity, an individual can run all AC & DC appliance on this solar power plant.



## 5. Solar Water Pumping Systems:

Solar water pumping system utilizes solar panels to pump water from various sources, such as wells, ponds, or streams, to storage tanks or desired locations.

It is best and easiest way of irrigation (KUSUM YOJANA) for both way standalone solar water pump and grid-connected solar energy system.

## **6. Solar LED Street Lights**

A solar LED street light is a self-contained, energy-efficient lighting system that combines solar panels, LED lights, and battery storage to provide reliable and sustainable illumination for streets, roads, and public areas.

Solar Street light with Lithium-ion (Li-on) or Lithium Iron Phosphate (PO4) battery technology, which can be used for security, street lighting, gardening, and pathways.

## **7. Solar Integrated System for Telecom and Railway Application**

Solar integrated system provides a reliable and sustainable energy solution for telecom and railway applications, particularly in non-grid connected areas such as Off-shore platforms, Coastal regions, Remote areas etc. which will help to reduced operational costs, increased energy independence and it is suitable for BTS (Base Transceiver Station) and railway signaling systems.

## **➤ Thermal Technology**

Thermal Technology, also known as Concentrated Solar Power (CSP), is a method of harnessing sunlight to generate electricity. Unlike Photovoltaic (PV) Technology, which converts sunlight directly into electricity, Thermal Technology uses mirrors or lenses to concentrate sunlight onto a fluid, heating it to extremely high temperatures. This heated fluid is then used to produce steam, which drives a turbine to generate electricity. Thermal Technology can also provide dispatchable power during periods of low sunlight or at night, making it a reliable and efficient source of renewable energy.

### **1. Solar Water Heating System (Industrial & Domestic)**

A solar thermal water heating system, also known as a solar water heater (SWH), uses the sun's energy to heat water for domestic, industrial, or pool use, reducing reliance on electricity or fossil fuels.

### **2. Solar Thermal Power Plant**

Solar thermal power plant systems collect and concentrate sunlight to produce the high temperatures needed to generate electricity. It is efficient for large scale power generation and it also have thermal energy storage System that collects and store the heat during the day and use the stored heat to produce electricity in the evening or during cloudy weather

### 3. Solar Hybrid Air Conditioning

Also known as solar assisted air conditioning that uses the power of solar energy to assist a high-efficiency compressor to reduce energy usage significantly. It circulates refrigerants through a solar collector, enhancing efficiency and lowers carbon emissions.

### 4. Solar Heat Pump

A solar heat pump is a water heating system that uses sunlight and surrounding heat to heat water. It is basically a hybrid heating system. It is an amalgamation of a heat pump water heater and a solar water heater.

## Man Power

- At Present, we have a team of approximately 74 employees, comprising various skilled and unskilled employees including marketing & administrative staff, who drive our key operations. The composition of our workforce is as follows:

Particular	No of Employees
Contract Labour	30
Skilled Employee	26
Admin Staff	12
Marketing Staff	6
<b>Total Manpower</b>	<b>74</b>



## Marketing Arrangement

- **Marketing Personnel:** Company has appointed 6 Marketing personnel who focus on specific regions to generate new business leads.
- **Bank Inquiry:** Company has strong relation with banks, whenever a bank receives an inquiry from a customer regarding solar subsidies, they pass on the lead to company. Then Company directly contact potential customers to discuss their solar installation requirements.
- **Telemarketing and Networking:** company is leveraging telemarketing and networking channels to expand their business and reach new customers.
- **Government Contracts:** company also work for government contracts, securing work through subcontracting arrangements.

These strategic initiatives enable company to effectively reach and serve target market, driving business growth and expansion.

## Unique Selling Propositions (USPs)

- **Quick Execution:** Projects completed swiftly without compromising quality. This ensures timely delivery and operational efficiency, setting the company apart in the competitive solar industry.
- **Exclusive Solar Material Stock:** Maintains extensive inventory of solar materials that many other players in the market do not have. This strategic inventory advantage enables us to meet client demands promptly and handle projects with minimal delays.
- **Strong Dealer Network:** A robust network of 70-100 dealers spans all districts of Gujarat, with seamless operations in Kutch managed through local dealers.



# Our Valuable Clients



Sagar Polytechnik Ltd.

Khedut Solvexp  
Private Limited.

Kinetic Biofuel



BHT Forge (India)  
Private Limited

Melamica Solutions LLP

Rollwell Forge  
Private Limited



FUSION  
POLYMER INDUSTRIES  
Fusion Polymer Industries

GRK Forge Private Limited

Khedut Irrigation (India)  
Private Limited



KROMB  
BEYOND ASPIRATION

Abhiyan Panel India LLP

Param Metals

Kromb India Private Limited



Shivaya  
AGRICOM LLP

DWD Pharmaceuticals LTD

Mehtex Engineering  
Private Limited

Shivaya Agricom LLP



Limek Agritech



Raghuvir Industries



Flowmark Poly Plast Private Limited



Pure Agri Sortex



Techborn Technocast



Sanskar Stentar & Felt



Shree Varudi Bio Fuel



Nataraj Polyplast Private Limited



Kelvin Cold LLP



New Dhara Cast



The Mango Resort



Shree Ganesh Agri Sortex



Chams Agri Cold Private Limited



Gayatri Oil & Food Industries



Giriraj Pipes Fittings

Thank you!

## CONTACT US

**Gujarat** :- First Floor, Sur. No. 398P, Near Ram Hospital, Mahadev Electricals, Lal Pull Pase, Gondal, Rajkot, Gujarat, 360311

**Gujarat** :- FF-102 Gangotri Shops & Flates Vuda-santa Road, Gotri, Vadodara - 390021

**Telangana** :- Ground Floor, 9-1-125/1/110/31, Laxmiguda, Rajendra Nagar, Hyderabad, Rangareddy, Telangana - 500077

**Uttar Pradesh** :- Plot No B-1/575, Vardan Khand Sector 1, Lucknow, Uttar Pradesh-226010

**Maharashtra** :- Plot No:- 64, Nr.Lalita Public School, Sharda Society, Wathora, Nagpur, Maharashtra - 440008

**Andhara Pradesh** :- Door no 2-1-13/1, bhanu gudi junction, opposite union Bank, vijaya complex 1st floor shop no2 kakinada -3.